



Dear Partner

We are pleased to announce the forthcoming merger between Meriam Process Technologies and its sister company, Western Enterprises. Effective January 1, 2019 Meriam will begin conducting business as Western Enterprises.

We have decided to merge because we believe that a larger organization will allow us to provide a wider array of products, services and more depth. Western and Meriam share the same values... excellent service, quality products and deep expertise. There are several things we want to point out:

- The products and services Meriam has provided you in the past will continue to be offered by the combined company under the Meriam brand.
- Pricing agreements will not change.
- Invoices and purchase orders will now come under the Western Enterprises name.
- The Western facility is 12 miles from Meriam therefore manufacturing, engineering and sales support will remain in the Cleveland, Ohio area.
- Meriam phone numbers and emails will continue to be the same although we anticipate consolidating/changing them as soon as possible.

If you have any questions about this exciting news and what it will mean for you, please contact your local representative or feel free to contact either Jeff or Drew directly. We are grateful to you not only for giving us the opportunity to provide you Meriam products and services, but for your loyalty. We are confident that our new affiliation will serve us all well.

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